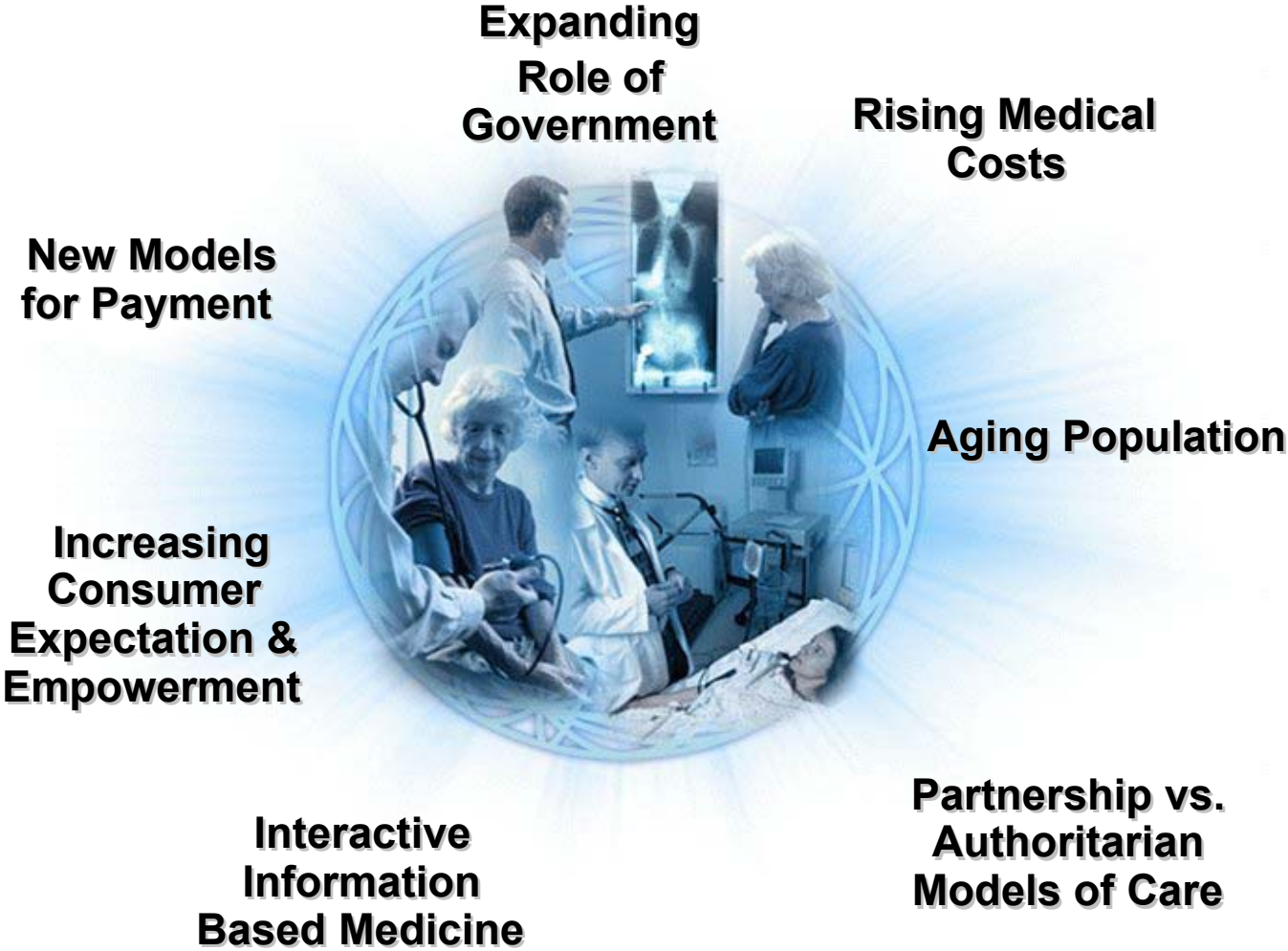




IBM Global Healthcare

# eHealth Initiative: Transforming Healthcare through Public-Private Partnerships

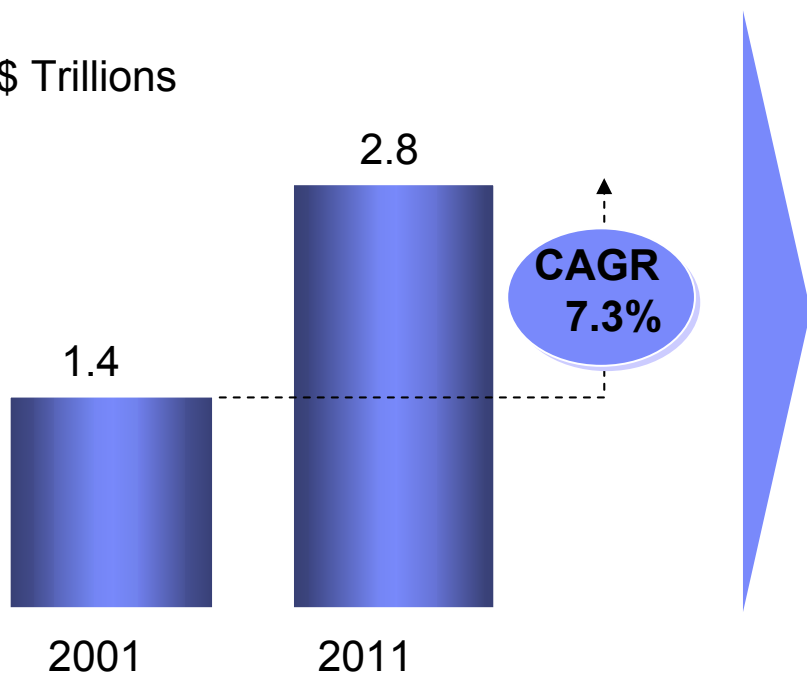
# Several trends will drive a transformation in Healthcare over the next decade



# Rapidly rising Healthcare costs are a key indicator of a looming Healthcare crisis in the US

## US Healthcare costs are growing faster than GDP

\$ Trillions



- One in five Americans will be age 65+ by 2030
- Healthcare premiums increased 12.7% at the beginning of 2002
- 44 million uninsured
- Patients and consumers are demanding more
- Practicing medicine is increasingly complex and expensive due to evolving science and new drugs

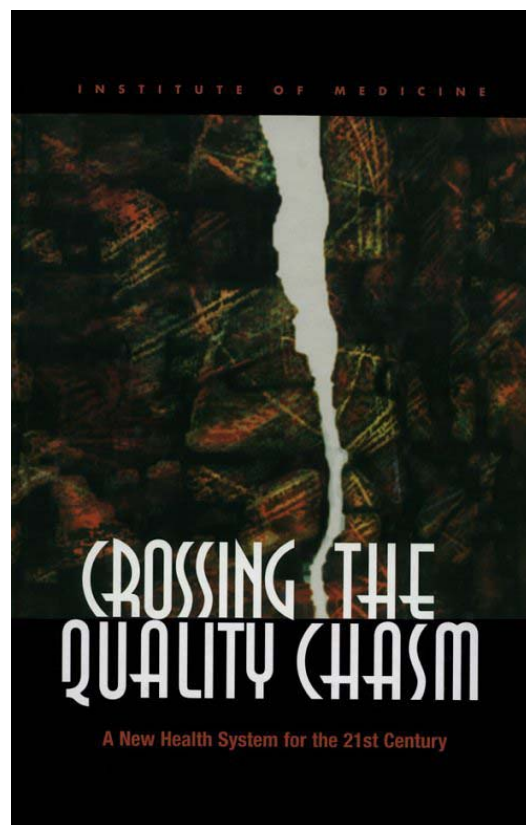
\* GDP CAGR 4.8%

# At the same time, patient safety and quality of care also need significant improvements

- In a 2001, 95% of doctors say they have witnessed serious medical errors
- Adverse events occur in up to 3.7% of hospitalizations (22,000 – 49,000 people each year)
  - Up to 13.6% of these lead to death
  - Half were preventable
- Medical errors are directly translatable to medical malpractice insurance costs of over \$20 billion annually
- Recent study indicates that practice variation may drive \$450 billion of unnecessary spending

The question “What to do about healthcare?” has become a top priority for worldwide.

- In the U.S., the Institute of Medicine (established by the National Academy of Sciences) formed a Committee on the Quality of Health Care in America in 1998
- The Committee published two reports:
  - Too Err is Human: Building a Safer System (2000)
    - The report said that between 44,000 and 98,000 deaths in the U.S. are caused by preventable hospital errors
    - Encouraged improvements in staffing, training and the use of Computerized Physician Order Entry (CPOE) systems
  - Crossing the Quality Chasm: A New Health System for the 21<sup>st</sup> Century (2001)



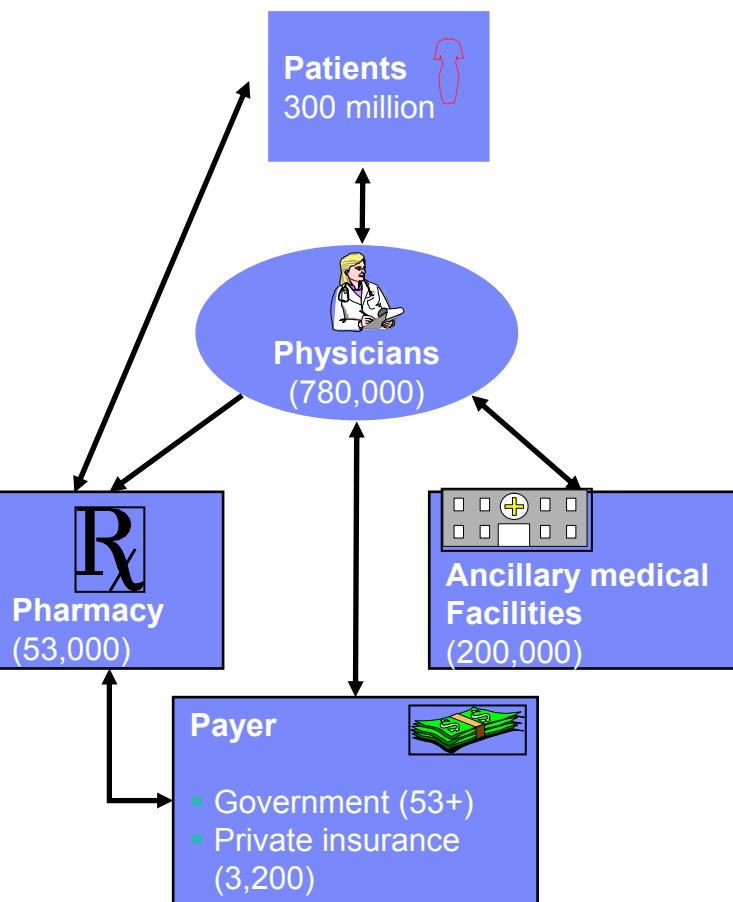
# A healthcare best practice is that healthcare systems must establish specific aims for their investments.

*Healthcare systems must measure their progress against their specific aims*

- Safe
  - Avoiding injuries to patients while they receive care
- Effective
  - Avoid underuse and overuse, based upon scientific knowledge
- Patient-centered
  - Care that is respectful and responsive to individual patient preferences, needs and values
- Timely
  - Reducing waits and sometimes harmful delays for those who receive and give care
- Efficient
  - Avoiding waste, including waste of equipment, supplies, ideas and energy
- Equitable
  - Providing care that does not vary in quality due to personal characteristics

# Information Technology can be a key enabler in addressing these problems... but the critical infrastructure and connectivity are missing

Poor connectivity between many fragmented players\*...



- ❖ Fewer than 5% of hospitals have implemented electronic medical records
- ❖ Less than 5% of U.S. physicians currently “write” prescriptions electronically, although the technology to do so is readily available
- ❖ 13-15% of hospitals today have some form of computerized medication order entry implemented, but physicians in these organizations enter less than 25% of their orders using the system

# Broad support and resources from public, private and government organizations will be critical for building the IT infrastructure

## Providers

- **Lack the money to act**
- **Consolidation no magic bullet**
- **Rising expense, falling margins**
- **Nursing shortage**



## Payers

- **Consolidation yields multiple incompatible legacy IT systems - lost members/high costs**
- **An aging population requires more costly care**





# Initiatives such as the Leapfrog Group and eHealth Initiative are helping sway public opinion

## Leapfrog Group

### *Use employer buying power to drive change*

- Drive computer physician order entry
- Educate employees
- Rate and compare provider safety efforts
- Use incentives and reward performance

## eHealth Initiative

### *Public-private partnership to improve Healthcare*

- Quality
- Safety
- Cost-effectiveness

*... through Information Technology*

# The Leapfrog Group made several key recommendations for hospitals



- **Computerized Physician Order Entry**
- **Intensivists in the ICUs**
- **High volume for high risk procedures**

# The eHealth Initiative is a public-private partnership aiming to improve Healthcare through Information Technology

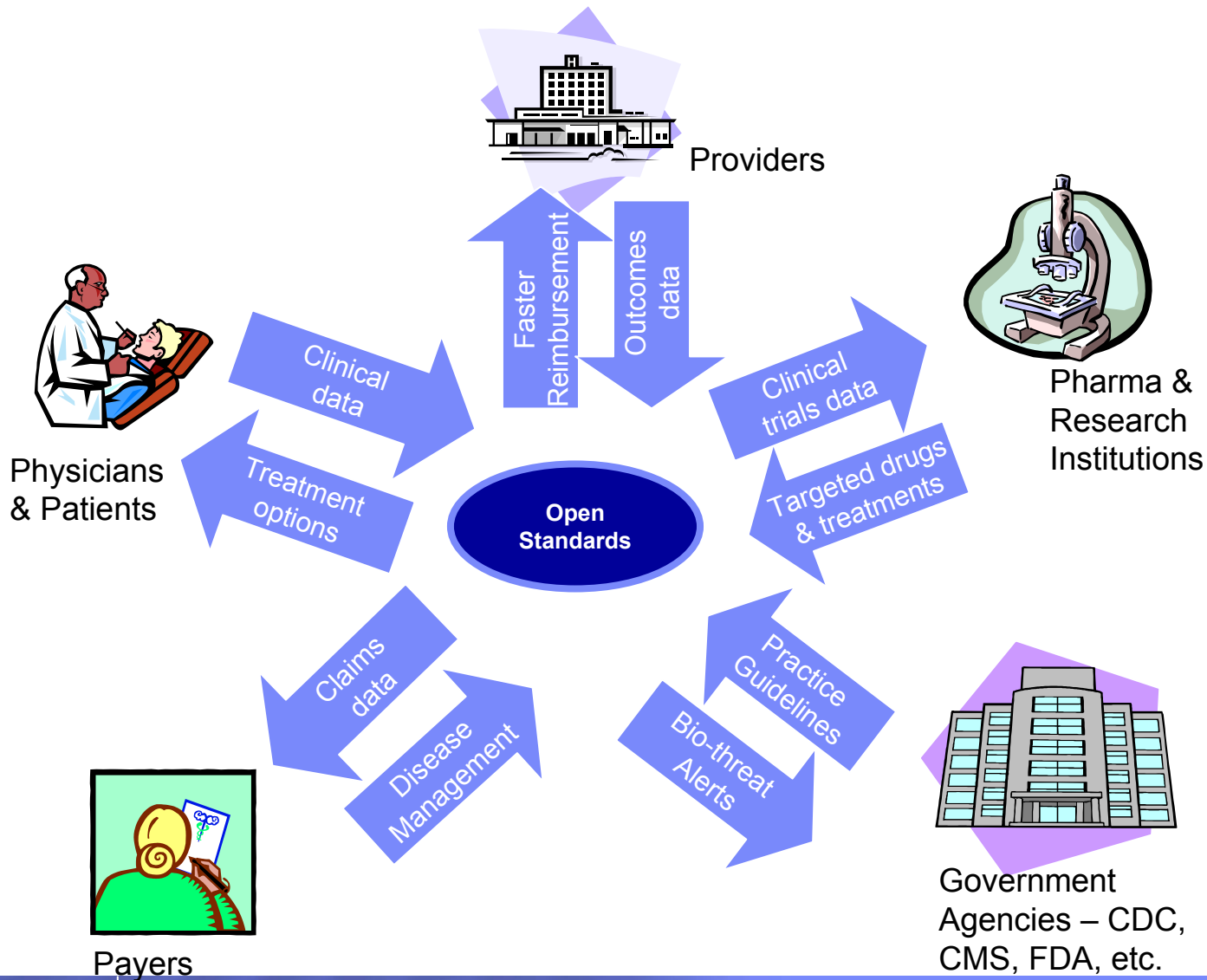
**Mission** *To drive improvement in the quality, safety, and cost-effectiveness of health care through information technology.*

**Vision** Consumers, providers and those responsible for population health will have ready access to timely, relevant, reliable and secure health care information through an interconnected, electronic health information infrastructure.

## ... with the broad participation necessary for success

- Practicing Clinicians
- Hospitals, Academic Medical Centers
- Payers
- Pharmaceutical companies
- Quality Improvement Organizations
- Government – CDC, CMS, FDA, State Organizations
- Researchers
- ISV's
- Application Vendors

# Primary objective of the eHealth Initiative is to encourage and enable sharing of Health information



## The eHealth Initiative is building momentum for the Healthcare industry to adopt IT

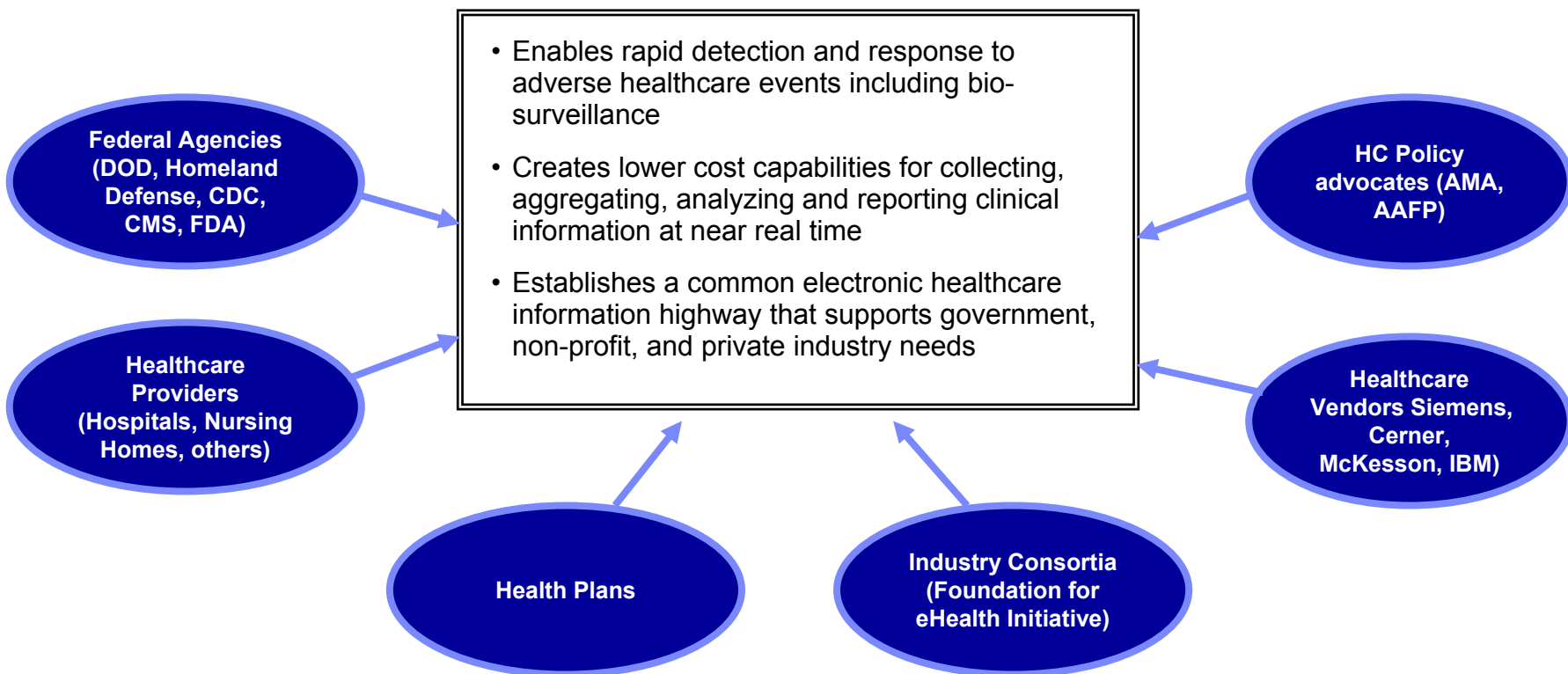
- Mark McClellan, FDA Commissioner announces support – March 2003
  - Announced support of the use of IT to drive automated data collection of adverse events
  - Announced involvement in and support of Connecting for Health and national demonstration project
- FDA proposes new regulation that would require "bar codes" on all prescription, some over-the-counter drugs and vaccines – March 2003
- AHRQ Director, Carolyn Clancy, announces support – March 2003
  - Slated to receive \$50 million in additional funding to support demonstration projects related to patient safety
- New HSS position in place with \$3 million in funding included in President's FY 04 Budget
  - Bill Yasnoff, MD, PhD, Senior Advisor, National Health Information Infrastructure

## The eHealth Initiative has successfully raised funding from multiple public and private sources to help fund technology investments for Providers

- **Federal & State Government**
  - HRSA Grant - \$4 million
  - CDC, CMS, DoD, FDA and AHRQ (tentative) have demonstrated commitment of in-kind support through involvement in national demonstration project
  - Exploring support by states under the new supplemental for public health surveillance
  
- **Philanthropies**
  - National demonstration project has already received staffing, public relations and overall support from the Markle Foundation through Connecting for Health
  
- **Private Sector**
  - Several hospitals and health care IT suppliers are providing *significant* in-kind support to the national demonstration project
  - Private sector organizations also likely to provide in-kind support to regional and local demonstration/implementation projects

# A National demonstration project is already underway...

## Healthcare Collaboration Network (HCN)



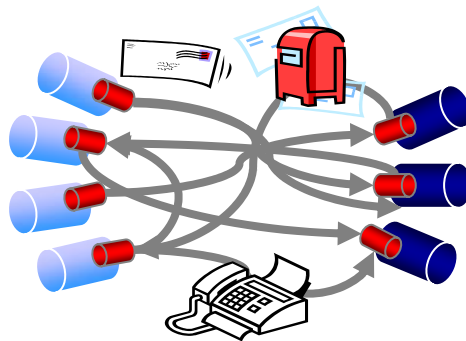
*One ultimate goal, supported by stakeholders, focuses on the creation of an interconnected, electronic health information infrastructure, which creates the basis for a National Healthcare Information Highway*

# The Healthcare Collaborative Network (HCN) was created to gather, analyze, and disseminate critical health data

Most hospitals communicate with agencies and other healthcare players inefficiently on a one to one basis either through direct/closed EDI connection, fax or paper through US mail

Today's mess

Hospitals and Other Providers of Care



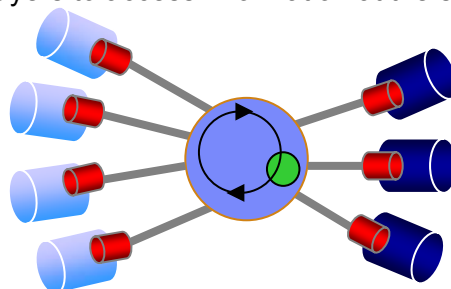
Health Agencies, Health Plans and others who need clinical data



A desired future state will enable an automatic sharing of data across an electronic interconnected network allowing multiple players to access information at the same time using open standards

Tomorrow's goal

Hospitals and Other Providers of Care



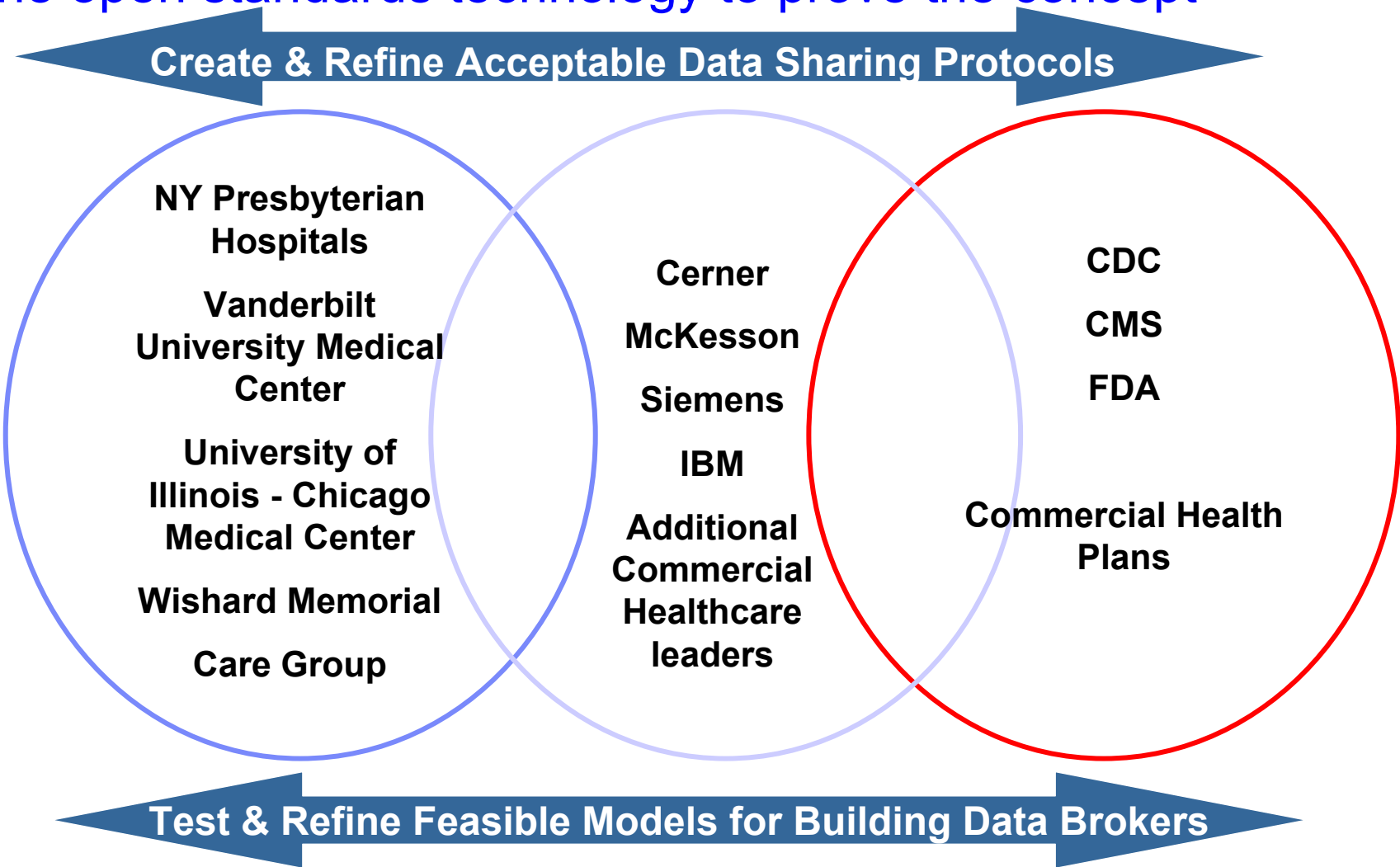
Open standards two way message flow

Health Agencies, Health Plans and others who need clinical data



Federal healthcare agencies and industry leaders are participating, through the eHealth Initiative, in a demonstration of the open standards technology to prove the concept

Current planned participants



# Functionality Necessary for HCN: Appropriate Restrictions on Data Usage

**ALL PATIENT DATA:** *Everything in the patient charts maintained by all providers, updated continuously*

**RESTRICT DATA...** *to Settings that have Clinical IT systems (hospitals, Labcorp, PBMs, etc.); next step... to include physician offices*

**RESTRICT TO...** *Data that can be coded for computable purposes*

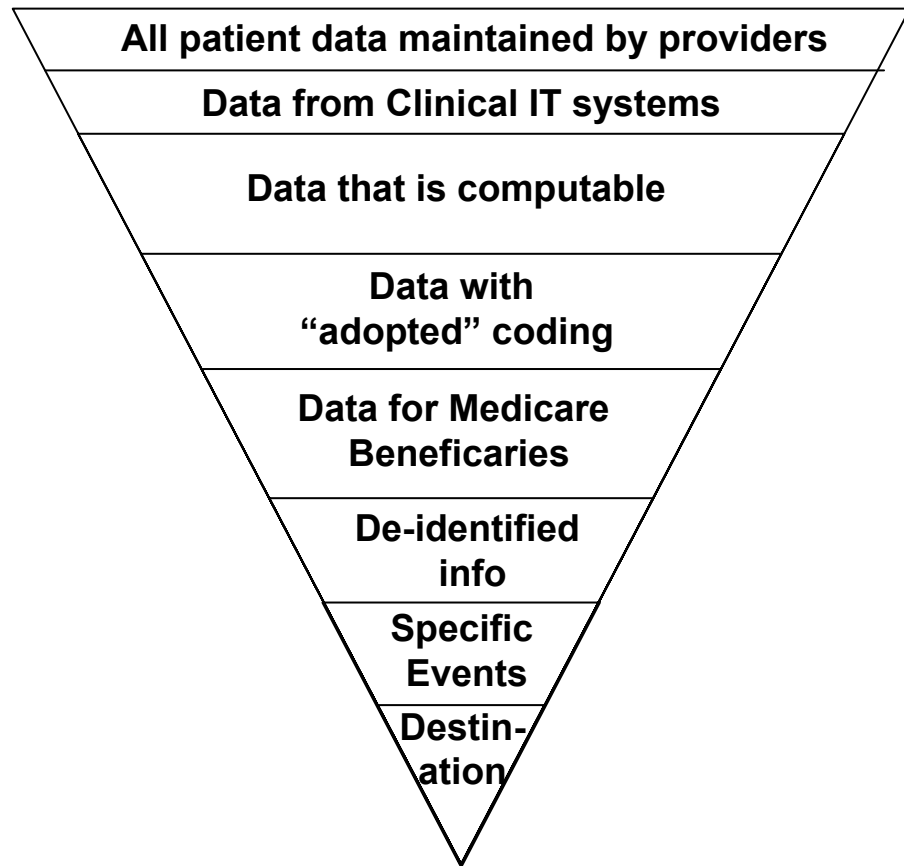
**RESTRICT TO...** *Data that can be coded and for which coding is adopted.*

**RESTRICT TO...** *Medicare patients*

**RESTRICT TO...** *Deidentified information*

**RESTRICT TO...** *business rules to subscribed health events: AMI / Beta Blocker; Drug / Lab; Diagnosis / Geo Code...*

**RESTRICT TO...** *Correct destinations*



**HCN begins with all patient data maintained by providers and restricts information to appropriate users based on pre-defined criteria (roles, events, population, etc.)**

Agencies have identified data elements to test during the demonstration that enable fast detection of health risks, and that ultimately, enable improved care delivery

Selected data element examples requested for the HCN demonstration project by Agencies

## CDC

Surveillance for outbreak triggers:

Anthrax  
Respiratory  
Viral tests

## CMS

Quality of care monitoring:

Ace Inhibitors prescribed for myocardial infarction patients

## FDA

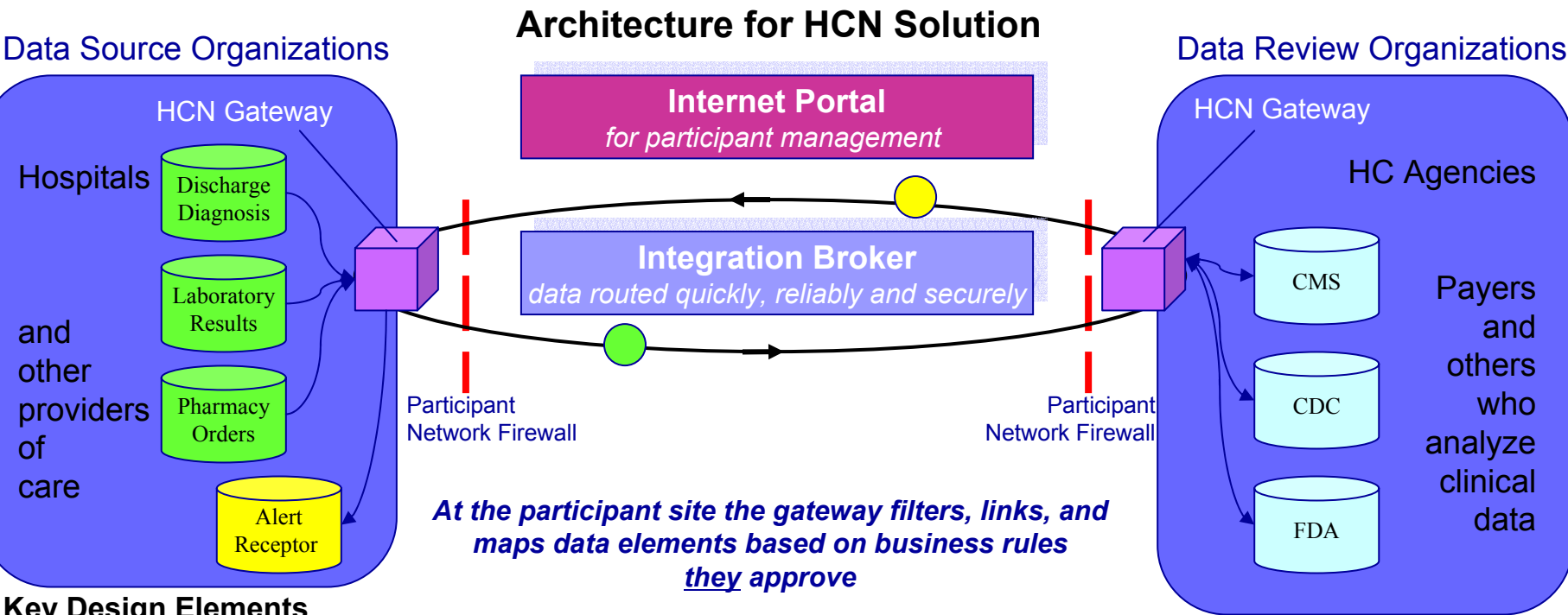
FDA adverse drug event detections:

Pregnancy tests for thalidomide recipients



*HHS has recently issued requirements for all federal agencies to follow health information exchange standards, which are already in use by most healthcare providers*

To meet industry requirements, IBM and partners have developed a low cost, low risk architecture based upon open standards, which facilitates adoption and roll out



#### Key Design Elements

- HCN uses existing data available in most provider settings (HL7 v2.4)
- Data Review Organizations request data
- Data Source Organizations approve Reviewers' requests for data
- Solution will be compliant with HIPAA regulations and transmit non-directly identifiable data; and meets highest security standards around authentication and encryption
- The system uses open standards and a non-proprietary implementation approach

# The eHealth Initiative offers a unique opportunity for participating organizations to drive change

- Gain early intelligence on changes in the environment that will affect your business (legislation, regulatory changes, standards, market movement, etc.)
- Benefit from policy changes that will provide incentives (financial or otherwise) for the diffusion of information technology to improve health care
- Work with stakeholders from every sector of health care: practicing physician groups, health systems, health care IT suppliers, health plans, purchasers, pharmaceutical and medical device manufacturers, and federal agencies
- Demonstrate leadership by working with the nation's leaders in the public and private sectors

# Participation is encouraged through a variety of programs

- National initiative to drive rapid diffusion of computerized prescribing in ambulatory environments
- Interoperability initiatives:
  - Connecting for Health
  - Public-Private Sector Collaboration for Public Health
- National Demonstration Project and Regional Demonstration Projects – Healthcare Collaboration Network (HCN)
- Policy Working Group (Advocacy)